

NIESC Fire Safety Bid Award Memo

FROM: Lisa Abell, Cooperative Purchasing Manager

DATE: December 14, 2011

RE: Fire Extinguisher, Smoke Alarm, and Sprinkler Inspection Bids

Bids were received for Fire Extinguisher/Range Hood Inspections, Smoke/Fire/Heat Detector Inspections, and Sprinkler Inspections on November 10, 2011. The Fire Safety Bid is a two-year bid and will cover the period of January 1, 2012-December 31, 2013. **Facility Directors should contact the vendors they awarded to and set up their contracts prior to January 1, 2012.**

The following vendors submitted bids:

<u>Fire Extinguisher/Range Hoods:</u>	<u>Sprinkler Systems:</u>	<u>Fire Alarms/Smoke Detectors, Devices:</u>
American Fire Company	Communications Company of South Bend	Communications Company of South Bend
Fox Fire Safety	Koorsen Fire & Security	Esco Communications
Koorsen Fire & Security	Simplex Grinnell LP	Koorsen Fire & Security
Simplex Grinnell LP	RASK Fire Life Safety	Simplex Grinnell LP
Safety Training Services		Per Mar Security Services
		American Fire Company
		RASK Fire Life Safety

The Facility Directors met at NIESC on November 29th to evaluate the bids and to make recommendations.

The recommendations are as follows:

Fire Extinguisher/Range Hoods:

Argos Schools	Simplex/Grinnell LP
Baugo Schools	Simplex/Grinnell LP
Fairfield Schools	Simplex/Grinnell LP
Goshen Schools	Simplex/Grinnell LP
Middlebury Schools	Simplex/Grinnell LP
Wa-Nee Schools	Simplex/Grinnell LP

* On the Extinguisher Bids, the Koorsen bid was rejected. Both Koorsen and American Fire sent in the wrong Appendix A Forms. Both vendors were given an opportunity to submit the correct form, but Koorsen changed their pricing based on the mistake and their bid was omitted. Safety Training Services did not submit their bid bond by 10:00 AM on the date the bid was opened, so their bid was also rejected.

There was one rejected bid for both the Sprinkler Bid and the Fire Alarm/Smoke Detector Inspection Bid and that was RASK Fire Life Safety. Rask did complete the bid sheets in both cases, but did not submit or send any supporting documentation or bid bonds.

Sprinkler Systems:

Argos Schools	Simplex/Grinnell LP*
Baugo Schools	Simplex/Grinnell LP
Fairfield	Simplex/Grinnell LP
Goshen Schools	Simplex/Grinnell LP
Middlebury	Simplex/Grinnell LP
New Prairie	Koorsen
Wa-Nee	Rejected all Bids

**Please note: Wa-Nee had incorrectly listed the wrong number of fire zones for Wakarusa and Nappanee Elementary. The vendors were emailed and a quote was requested to add the additional zones. Pricing on the bid sheets includes these changes.*

Fire Alarms/Smoke Detectors, Devices:

Argos	Simplex/Grinnell LP*
Baugo	Simplex/Grinnell LP
Fairfield	Esco*
Goshen	Communications Company of South Bend
New Prairie	Simplex/Grinnell LP
Wa-Nee	Rejected all Bids

**Please note: Argos schools decided they needed to have the extinguisher, sprinkler and fire alarm bid contract with the same vendor as they are in the same building for ease of inspections, maintenance and service. Fairfield Schools awarded the Fire Alarm/Smoke Detector bid to ESCO. ESCO was not their lowest, but Fairfield noted outstanding service from ESCO and chose to award to them for past service experience. Wa-Nee rejected the Fire Alarm/Smoke Detector bid and the Sprinkler Inspection Bid based on the fact their current vendor was lower. Middlebury did not participate in this bid, but chose to stay with ESCO and their past contracted pricing.*